



ENTRIES SOUGHT NOW FOR 2007 SPECIFICATION AWARDS

The Guild of Architectural Ironmongers and the Royal Institute of British Architects are again sponsoring the Architectural Ironmongery Specification Awards.

A number of manufacturers are official supporters of the Awards. They are: Guardian Lock, Adams-Rite, GEZE, Union Architectural Hardware and DOM. The Awards are now in their 13th biennial year.

The Awards are designed to recognise building projects that reflect a high standard of specification for Architectural Ironmongery.

Any building completed in the two year period ending 31st May 2006 (apart from the Established Building category) that fall into one of the competition categories can be entered. They are Public Buildings, Renovations, Commercial Buildings, Residential and Established Buildings (buildings completed and occupied for seven or more years with the original ironmongery still in place).

Architects, builders, building owners and architectural ironmongers can nominate buildings of their choice for any one or all of these categories. All nominations must be accompanied by a cheque for £50 plus VAT per nomination made payable to the Guild as well as

providing a 150 word endorsement of the project. Full details are published in the nomination booklet which will be available from January 2006. The projects will initially be assessed by regional panels comprising architects and architectural ironmongers, before being submitted to a national judging panel.

Final date for nominations to be received is 31st May 2006. Prizes to both the architect and the architectural ironmonger involved in the prize-winning projects will be presented at an awards luncheon in March 2007.

FILL THAT VACANCY!

If you want to fill a vacancy in the architectural ironmongery industry, why not use the Guild website

www.gai.org.uk

The service is highly cost effective and has become the obvious recruitment solution for a growing number of Guild members.

**For further information, ring
Peter Spill on 020 7790 3431**

HELEN TAKES OVER GUILD PR ROLE

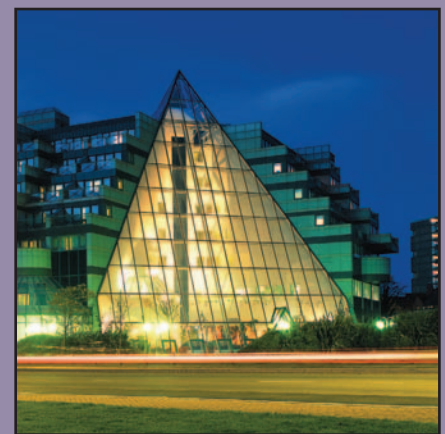
From March 1, Foundation PR takes over as the Guild's PR consultants. Foundation's principal Helen Curry is a member of the Chartered Institute of Public Relations.

Foundation specialises in the construction industry and has previously

represented a trade association. "I am sure that you will welcome Helen on board and give her your full support and encouragement," said Peter Spill.



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Fax: 01268 695540
Mobile: 07989
383280
E-mail:
helencurry@foundationpr.co.uk



Book your places for the 45th Guild Conference

This year's Conference (1st-4th June 2006) takes place at the De Vere Grand Harbour Hotel Southampton (pictured above). The Conference brochure is now being distributed to members. If you haven't received yours, a copy is available on the Guild's website - www.gai.org.uk. An impressive line-up of speakers is promised, as is a full social programme of events and entertainments. Book your places early to avoid disappointment. The cost of a 3-day package, with single days being charged pro-rata, is £335+VAT.



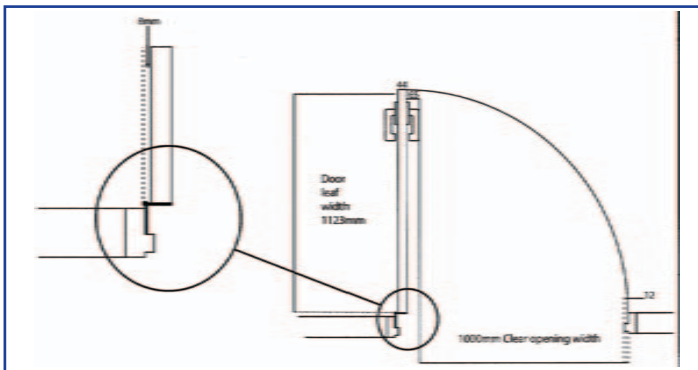
REG AI CPD UPDATE - some observations about the "Inclusive Design" paper

The compulsory coursework for 2005 produced some very comprehensive responses which show that Reg AIs have obtained a good understanding of the new information that has become available in the recent months.

The reviewers did however find that there were a few common areas of uncertainty. These are discussed below.

How to calculate the width of a door leaf to provide a particular "clear opening width"

This was not answered well by the large majority of respondents. The drawing below shows the situation where the door is opening against a wall.



In this instance the required clear opening width of an external entrance door in a new building is 1000mm. The frame stops are each 12mm (could be 25mm) and the door furniture projects 65mm from the face of a 44mm thick door. The slightly projecting hinge knuckle projects the door 8mm into the opening and there would normally be a clearance of 3mm between the door and each side of the frame.

So the calculation would be:

$$1000 + 12 + 65 + 44 + 8 - 6 = 1123\text{mm}$$

required clear opening width	+	one stop	+	hardware projection	+	door thickness	+	hinge projection	-	door/frame gap	=	1123mm
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Obviously the hardware projection can be ignored if the door can open significantly beyond the 90 degrees. The answer was not as straightforward as most people assumed!

In what circumstances can rising butts be used on toilet cubicle doors?

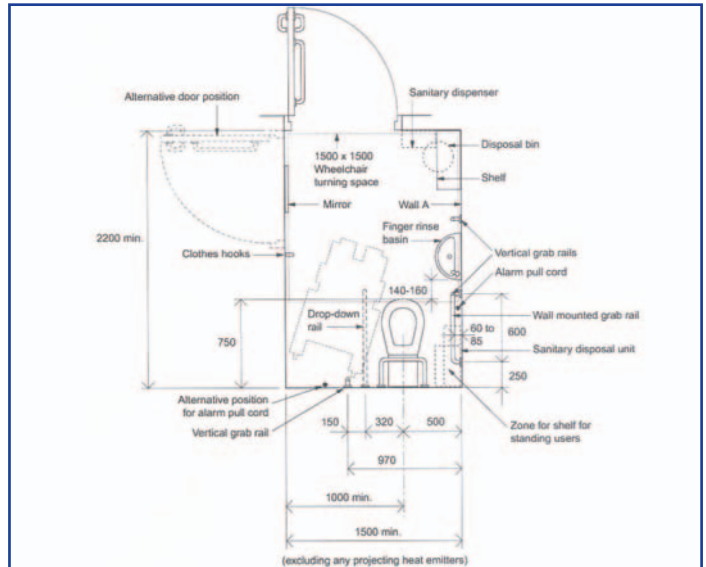
This produced many spurious comments including ones about when you can or cannot use rising butts on fire doors!

The actual simple answer is that these are only acceptable on doors that open out. If the door normally opens inwards then pivots and a removable stop are required.

Reg AIs were asked to "mark up" a drawing of a wheelchair accessible toilet to show what accessories should be provided.

Generally everyone did well on this but there seems some confusion about the number of grab rails recommended. The answer is four – one horizontally by the toilet, another horizontally on the back of the door and two vertically – each side of the basin. This drawing from Approved Document to part "M" shows this clearly.

There are many other types of sanitary rooms shown in the AD and great care is needed by practioners to ensure that the correct number of



fittings is scheduled!

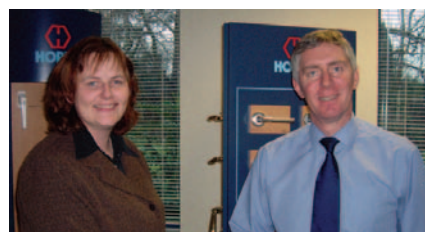
Notwithstanding these comments, as stated at the beginning, everyone displayed a good level of up-to-date knowledge. This is good as there are more regulatory changes expected to impact on our industry later this year – watch this space!

HOPPE appoints new PR experts to get its point across

HOPPE UK has appointed Michael Rigby Associates as the company's PR consultants.

As Roger Benton, joint MD of HOPPE (UK), explains: "We pride ourselves on the high standards we maintain across the board – in terms of product, innovation and quality, and customer service. But sometimes we focus so much on exceeding our customers' expectations, we forget to tell the rest of the market what we're up to. So we have appointed Michael Rigby

Associates to help us get across the benefits of being a HOPPE (UK) customer."



HOPPE's Roger Benton and Fiona Lund of Michael Rigby Associates

Message from Keith Slaughter

I would be grateful for a few lines to report the end of the "Slaughter" Architectural Ironmongers dynasty! My late father, one of those involved in the founding of the GAI, encouraged me to follow in his footsteps and my claim to fame is being one of the first 10 to take the GAI diploma course (Edward Barnes of the then Wm Newmans being the first gold medal winner). But my reason for this letter is that as I am now retiring, I would like to thank all those people and companies I have dealt with over the last 45 years in the "trade" and to wish you all every success in the future.

VIEWPOINT

The Viewpoint page of *Guild News* is open to members to express their opinions on any Guild or industry issue. Viewpoint aims to reflect a diversity of opinion within the industry and as a result may or may not reflect the views of the Guild of Architectural Ironmongers. To contribute to Viewpoint, contact *Peter Spill* at peter.spill@gai.org.uk

I read with interest in the Winter edition of AIJ the latest list of Reg AI holders.

It appears to me that a large percentage of Dip GAIs are choosing to ignore this scheme and one must wonder why.

Is it perhaps because they feel they do not need this additional recognition, or because they cannot afford the cost, or that they simply cannot be bothered?

I do not know the total number of diploma holders but I suspect that lack of motivation could be a logical explanation.

It is also interesting to note that of the 263 current Reg AIs, 55 are employed by manufacturers. While I would not deny them the

opportunity of obtaining this qualification, I am confused as to their motivation.

I accept that there will be exceptions, but I suspect that many of this group do not normally prepare ironmongery schedules as would be expected from an AI member.

As someone commented in a recent letter, you do not have to be a Reg AI in order to understand current legislation and be a good ironmonger.

If the Guild feel that this scheme is so important, perhaps someone could explain why only 6 out of 23 members of the Executive Committee have bothered to enrol.

Surely this is not suitable motivation for the

rest of us!

I am employed by a manufacturer, but I will not be enrolling in the scheme.

I will, however, continue to attend my local institute meetings, listen to the various CPD presentations and keep myself up to date with changes in legislation, particularly as they affect my company's products.

It will be interesting to see how the Reg AI initiative develops in the future and see how the Guild plan to convince the non-believers that it is a worthwhile scheme.

I wish them success as I feel that they will need it.

Mike Sable Dip GAI

KEITH MAER JOINS KABA

KABA (UK) Ltd is pleased to announce the appointment of Keith Maer as National Sales Manager. Keith brings to the company a wealth of industry knowledge and experience that will strengthen Kaba's position as a major specifier and supplier of security and access control systems. He is a well known enthusiastic figure in



our industry having served the Guild as Education Chairman and as an Executive Committee member for several years. In his new role at Kaba he will manage the distribution sales throughout the UK and is looking forward to the challenge of building on the existing strengths already established within the Kaba customer network.

**DO YOU HAVE A STORY FOR GUILD NEWS?
IF SO, CONTACT PETER SPILL ON 0207
790 3431 OR EMAIL info@gai.org.uk**

CHRIS TAKES ON NEW ROLE AT NICO

Chris Stevens has been appointed sales manager of hinges and fittings at Nico. Previously a regional sales manager, Chris is a Reg AI, sits on the Guild's education committee and is a silver medal Guild exam winner. He is now responsible for promoting Nico's hinges and fittings to specifiers, merchants and installers throughout the UK and Europe.



GUILD NEWS COMMENT

There was a recent TV programme and some articles in the national press revealing a suggested vulnerability in the locking systems fitted on many homes to attack by criminals.

BSi (British Standards Institute) and SBD (Secured by Design) have both stated that they have received no evidence to suggest the method of entry referred to is being used to gain illegal entry to properties in the UK.

SBD has confirmed that they are monitoring the situation and working closely with BSi to feedback information to the industry. BSi has confirmed that they constantly review product standards to ensure they remain relevant to changes in methods of attack and to the introduction of new technologies.

As Architectural Ironmongers we need to address any concerns of our customers by explaining the above in a simple to understand manner. Where they are enquiring about an existing installation, the AI should discuss the merits of the locking systems the customer is using and highlight the product standards those products have been tested to.

There is obviously then an opportunity to offer enhanced security products to our customers who may have previously not considered the benefits of improving the level of security.

Frank Allart bowls them over

Once again Frank Allart & Company sponsored the Midlands Institute of Architectural Ironmongers Bowling night.

The event took place at Birmingham's Bowlplex on Wednesday 25th January.

Frank Allart was delighted with the response this year with companies throughout the Midlands entering teams of three – in total there were 64 bowlers on the night.

The prize winners follow:

Top prize – 'The Golden Flushbolt' – for the highest individual score over two games was won by Mark Smith of Doorfit Products Ltd with 333 points

Top Team Prize went to Guardian Locks scoring 767 points over two games

Top Ladies Prize went to Jane Burkitt from Guardian Locks scoring 269 points over two games.

Wooden Spoon (fierce competition for this prize) went to Margit Lear from Allgoods scoring a very respectable 97 points over two games.

Nigel Smith (Frank Allart sales manager) thanks all staff and guests, bowling or not, for making the night run smoothly and a complete success.

Below: Golden Flush Bolt winner Mark Smith from Doorfit Products receives his prize.



ALL WELCOME TO THE INSTITUTE AGM AND DINNER DANCE

The 2006 Annual General Meeting of the Institute of Architectural Ironmongers is to be held on the 29th of April at the Hilton Hotel, Cardiff. At the meeting, Peter Haywood will succeed Andy Harker as Institute Chairman.

The Guest speaker will be Ken Kempson of the Copper

Development Association. His talk will outline some very interesting research that shows how the anti-bacterial properties of copper may be used in the battle against MRSA and other "super bugs".

As usual, the meeting will be followed by a dinner and dance with music from the

band "Groove Daddy". So put on your posh frocks and dancing slippers and join us there (and the same goes for you ladies out there). Application forms are available from Stepney Green or can be downloaded from the Institute website at: www.institute.free-online.co.uk/index.htm

A busy time for the South West

I am pleased to report that we have had an enjoyable and well-supported winter season in the South West, *writes chairman Shaun Brown.*

In October, we gave a warm welcome to Kevin O'Reilly and Phil Palmer of Fred Duncombe, who gave us another insight into Document M and the requirements of the Disabled Discrimination Act. Kevin gave a very informative CPD presentation and was able to offer many solutions from the FD product range.

November saw the return of my good friend and colleague Mike St John Hollis, product manager of RT Raven, of Royde and Tucker. Mike was in top form and gave a very polished CPD presentation on Document E, and revealed the science of sound whilst explaining the effects this will have on sealing solutions for all doors in the commercial and residential sector.

In December our favourite quiz hosts, Dave Heal and his assistant Mathew Whiting, dusted off the reference books to produce a brain teasing

and enjoyable quiz. A close run affair until the dying rounds, when the 'Wiltshire Numpties' headed by Mark Dallaway and John Livesly of Relcross and Dave Frampton of ASSA, blitzed the opposition and lifted the coveted first issue of South West Institute Christmas Quiz medals.

We were all winners as all those who took part went home with a prize, thanks to our kind sponsors of IR Security and Safety, Relcross, Geze, Kaba and of course Royde and Tucker.

We have another exciting programme planned for the rest of 2006, with presentations from Union, ASSA, KABA, Mult-T- Lock and Hoppe kicking off the first half of the year.

Finally, congratulations to my Vice Chair Eliza Coffin who had a very special Christmas present delivered ahead of schedule - baby Harry was born on Christmas day! We will ensure that Harry gets his Institute associate membership to enable him to join mum when Eliza takes over the chair in March 2006!

BRANCH EVENTS

South Central

6th April

Neil Rule of IR Security & Safety gives a RIBA Approved CPD presentation on Access Control

4th May

Mike Hollis of Raven Seals (R & T) gives a RIBA Approved CPD presentation on Acoustic Seals.

1st June

David Frampton of ASSA gives an update on lock cases, etc & BS3621 (not RIBA CPD)

South West

5th April

KABA (UK) Ltd – Digital Locks

7th May

Mul-T-Lock

7th June

Hoppe

Midlands

11th April

Closers and plating CPD presentation by Jebbron Plating

9th May

BS 3621/8621:2004 CPD presentation by Chubb Locks at Locksmith's House, Willenhall

13th June

Students' evening (Exam prep)

(tbc)

Wales

18th April

Nemef lock case and standards

presentation by Clive Stone

For full information on meetings at all six branches, visit www.institute.free-online.co.uk

Scotland

19th April

CPD- Push Button Locks and the DDA, David Suchodola, KABA

10TH May

CPD- Lorient Document E CPD Phil Cavalier, Lorient

14th June

CPD-DDA Seminar, Mark Elliot, Ingersol Rand